



## Press Release

### **Dviation Group and Swiss Aviation Consulting® announce strategic partnership to deliver Total Fleet Technical Management (FTM) Solutions**

**Petaling Jaya/Kuala Lumpur, Malaysia and Hünenberg/Zug, Switzerland, 19 December 2016** – Dviation Group, an innovative, fast growing aviation solutions provider in the ASEAN region, and Swiss Aviation Consulting®, a well established aviation advisory group with offices in Switzerland, the UK, Malaysia, the UAE and South Africa, are pleased to announce a strategic partnership to provide Total Fleet Technical Management (FTM) solutions.

The FTM solutions cover the full range of services from the moment a client decides to purchase or lease an aircraft. It handles the complexities of fleet management, continuing airworthiness (CAMO) and daily routine operations customised to match the client's requirements with cost-effective pricing in mind.

Furthermore, Dviation's established network of engineering and maintenance services including 24/7 MCC and AOG support combined with Swiss Aviation Consulting's, Aircraft Asset Management, Aircraft Sales & Acquisition Support, Aircraft Insurance and Pilot Training (EASA ATO) will provide comprehensive Total Care Solutions to Aircraft Owners, Operators and Lessors alike.

"Customers will also benefit from the availability of field service representatives positioned at major ASEAN destinations, thereby improving service delivery times and keeping operational delays to a minimum," explains Kevin Teoh, Group MD of Dviation Group. He continues: "This collaboration is yet another milestone for Team Dviation as we continuously strive to improve our product and service offerings to our clients in the ASEAN region. Having worked with Swiss Aviation Consulting for some time now, we are excited to bring our partnership to the next level with the formalisation of this strategic partnership."

Sascha Gammeter, COO of Swiss Aviation Consulting says: "We are very pleased to form this strategic partnership with Dviation Group whose founders I have worked with for many years. Together we have created an even more enhanced proposition for the customer. Moreover, we are well positioned to expand further into the ASEAN region, thus providing equal benefit to our clients and both partner companies."

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*Simon Diggelmann (Swiss Aviation Consulting) and Ganesh Thiruselvam (Dviation Group)  
(from left to right)*

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### About Dviation Group

The Dviation Group of Companies provides aviation maintenance & management solutions to airlines, maintenance repair organisations (MRO), operators and owners. It is a one-stop center for all its customer's needs and by providing integrated services, it offers its customers simple and smart solutions.

Dviation currently offers aviation solutions in five core areas namely, consultancy, technical training, recruitment, maintenance and FTM/CAMO. Headquartered in Kuala Lumpur, Malaysia with branch offices in Indonesia, Vietnam and Cambodia, it currently serves customers from over 30 different countries spanning 5 continents and has recently expanded its operations in the South East Asia region. With a growing workforce of over 50 staff made up of different nationalities, Dviation is truly poised to become the premier aviation solutions provider in the ASEAN region.

For further information refer to [www.dviation.com](http://www.dviation.com).

### About Swiss Aviation Consulting®

Swiss Aviation Consulting® is an independent aviation advisory group headquartered in Hünenberg/Zug, Switzerland with affiliates in the UAE, Malaysia and South Africa and a representative office in the UK. Swiss Aviation Consulting was launched in November 2005. It is among the few truly independent global aviation consultants, offering services such as Aircraft Asset Management, Aircraft Sales and Acquisition Support, Risk Management, Strategic and Operational Advisory, Continuing Airworthiness Management Services (CAMO+).

SAC Swiss Aviation Consultants LLC, SWICAMO LLC, Swiss AeroRisk Management LLC, SWICAMO MIDDLE EAST AVIATION SERVICES L.L.C., SWISS AEROCONSULTANT (ASIA) SDN. BHD. and Swiss Aviation Consulting Africa (PTY) Ltd. are Swiss AeroHoldings Ltd. companies operating under the Swiss Aviation Consulting brand. Swiss Aviation Consulting is positioned as a general know-how provider to aviation organisations such as:

#### Financial Institutions/Lessors

To support their aircraft financing business with aircraft asset management services (aircraft inspections, operator audits, operation and contract monitoring, valuations, aircraft acquisition and re-marketing, lease contract default management and/or repossessions).

#### Aircraft Operators

To offer operations consulting (compliance and safety management solutions, risk management, AOC application support, total start-up support, process (re)engineering, operator and supplier audits, management consulting, M&A services and/or CAMO+) especially to reach compliance with EASA Part NCC.

#### Pilots, Instructors, Aircraft Operators

To provide flight training such as revalidation and renewals, base training and type ratings, TRI/TRE courses, operator tailored trainings for NCC/NCO compliance through its EASA approved ATO.

#### Aircraft Owners

To act as their trustees with all respects to their aviation undertakings.

For further information refer to [www.swic.aero](http://www.swic.aero) and [www.swiss-aerotraining.com](http://www.swiss-aerotraining.com).